

Unit 6:

HOW HARD IS IT TO BE A SUC-

WARM-UP ACTIVITY

1. What style do you like best in clothing?
2. Can you make your own cloths or do you sometimes have them made?
3. Do you often go to the barber's or to the hairdresser's? Why?
4. Can you cut/do your hair or must you have it cut/done?
5. Are you good at repairing your car? If not, what do you usually do?

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Douglas: Welcome to our programme «The World of the Successful»! Our guests tonight are three successful people who are celebrating their silver jubilees in business this season: Mrs Laura Howard, a fashion designer and the owner of «Trendy Look Ltd.», Mrs Jane Silber, a hairstylist and the owner of the beauty parlour «Fabulous» and Mr Daniel Moore, a mechanic and the owner of «Moore Garage». Good evening!

Laura, Jane

& Daniel: Good evening!

Douglas: My question to all of you is: How hard is it to make a success of oneself? Well, Mrs Howard?

Laura: In my case it was not too hard because my parents paved the way for me when they set up the company. I only did what I really loved doing: I made designs the way I wanted.

Douglas: Yes, but it was you who developed the company into what it is now.

Laura: Yes, but at first my parents were doing my plan down all the time probably because they were not aware of my talent.

Douglas: People say that you design from a woman's point of view. What does that mean? **Laura:** I respect the female body and the way it moves so I make designs which are fluid, elegant and precise. I make designs of clothes which should be in accord with the wearer...

Douglas: Is that the reason for opening a new department in your company?

Laura: Partly. You see, it all started when some of my loyal clients came up with special desires.

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- Douglas:** ‘They probably had clothes made to measure, didn’t they?’
- Laura:** Not only to measure, they also wanted to have the clothes made of special, often exotic materials and they insisted on getting special ornaments put on such as buttons and fur. But it was all right with me if they agreed with my design. Luckily the rumour quickly got about that clients were pleased and my scheme got off the ground!
- Douglas:** You were very fortunate, of course, thank you. Well, Mrs Silber, how hard was it in your case?
- Jane:** Oh, it was very difficult with me. I have had many ups and downs in my career.
- Douglas:** But you never gave up!
- Jane:** Oh, no, never! Not me! I remember the times when I as a hairdresser had to do whatever my customers asked me to. But there was not much I could do about it but do what they wanted me to. After my old shop had become famous, I made up my mind to develop «Fabulous».
- Douglas:** It is rather specialized, isn’t it?
- Jane:** Yes. it is designed for brides and bridegrooms only
- Douglas:** I see.
- Jane:** Brides can have their hair done the way they want and bridegrooms can also have their hair cut and done according to the model of their choice. So we really make them look fabulous!
- Douglas:** Now I see why the parlour is called «Fabulous». Mr Moore. «Moore Garage» is no less popular in this city than «Fabulous» or «Trendy Look». What about your story?
- Daniel:** I used to work as a mechanic in a big garage in my early days. But I wanted to have a place of my own where I could organize work the way I wanted. I started very modestly but I really worked very hard. My friends said I could make a fortune in the car service business. But I didn’t hold my breath.
- Douglas:** There is no success in life without a lot of hard work, is there?
- Daniel:** You must also have initiative if you want to make a name for yourself.
- Douglas:** What do you mean?
- Daniel:** Sometimes a car owner only wants to have his car filled up with petrol and to have the oil checked. My men also check the engine and other vital parts.
- Douglas:** And if they discover that something is not in order?
- Daniel:** Then we inform the owner about it. You see, it spares him the inconvenience of being left on the road when he least expects it.

English in Dialogues and Exercises

- Douglas:** I suppose that the grateful driver then has all the repairs done when you warn him, doesn't he?
- Daniel:** Not only that, he trusts us and will have his car serviced again and again at our garage.

VOCABULARY

- Bar* – бар, буфет, стійка
Beauty parlour – косметичний кабінет
Bride – наречена
Bridegroom – наречений
Eye shadow – тіні для повік
Fabulous – легендарний, казковий, неймовірний
Found a company – заснувати компанію
Have ups and downs – переживати успіхи та невдачі
Hairdresser – перукар
Headquarter – центр
Hold one's breath – затамувати подих
Lipstick – губна помада
Make a name for oneself – стати відомим
Make a successful career – зробити успішну кар'єру
Modestly – скромно
Pave the way to smb. – підготувати ґрунт для когось
Rewire the house – провести електрику, електризувати дім
Rush – мчати, нестися, наплив
Spare somebody the inconvenience – створити незручність для когось
Watchmaker – годинникар

PHRASES TO REMEMBER

To have ups and downs in one's career	
To pave the way to someone	
Beauty parlour	
To spare smb the inconvenience	
To make a name for oneself	
To found a company	
To be in accord with	

Can you think of similar phrases in your language?

PHRASAL VERBS

MAKE	away with	for	into	off	out	up	up for
Steal smth & take it away	*						
Move towards		*					

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Turn into			*				
Run away & escape				*			
See, hear, understand					*		
Invent						*	
Compensate							*

Decide if the bold phrases are phrasal verbs or not (if not, say what they are)

How hard is it to **make a success of oneself**?

I **make designs** of clothes which should be in accord with the wearer.

They probably had the clothes **made to measure**.

We really **make** them **look** fabulous!

I **made up** my mind to develop «Fabulous».

You must also have initiative if you **want to make** a name for yourself.

The burglar took her big jewellery box and **made away** with it through the back door.

She **made for** the thief, but the boy stopped her saying «Don't! If I were you, I wouldn't chase him!»

Why don't you **make** the essay **into** a short story?

The driver who was to blame for the accident was so shocked that he **made off** from the spot, but the police soon caught him.

Turn the light on, will you. I can't **make out** what he says in this letter! ... Unfortunately even with the light on». I still can't **make out** what he really means by it!

We'll be late for the theatre if it takes you long to dress and **make yourself up**.

I don't believe him! I think he has **made up** the whole story!

She is disappointed with the new office, but the benefits will **make up for** it.

What do the above expressions correspond to in your language?

EXERCISES

I. Make questions for the given answers

- Because they are all celebrating their silver jubilees in business this year.
- Laura's parents established «Trendy Look Ltd.».
- Laura Howard is a famous fashion designer.
- Because her old clients wanted to have their clothes made to measure and they also wanted to have some special materials used for their clothes.
- Jane Silber is a hairstylist and the owner of «Fabulous».
- Yes, it was very hard for her to make a success of herself.
- Brides and bridegrooms can have their hair done according to the models they choose.
- He used to be a mechanic and is a mechanical engineer now and the owner of «Moore Garage».

English in Dialogues and Exercises

9. Because he had always wanted to have his own place.
10. His clients can not only have the cars filled up and the tyres checked, but they can have their cars fully serviced at «Moore Garage».

II. Match the right hand phrases with their left-hand equivalents

1. beauty parlour	a. to establish a firm
2. to pave the way to someone	b. to have good and bad times, successes and failures
3. to found the company	c. to become famous
4. to be in accord with	d. to make conditions easy for someone
5. to have ups and downs	e. to help someone avoid some unpleasant experience
6. to make a name for oneself	f. to be in agreement with
7. to spare somebody the inconvenience	g. a specialized place where ladies can have their faces made up and their hairdos done

GRAMMAR NOTES

CAUSATIVE have and get construction:

have/get+object+past participle

This construction is used in situations when we do not do some things ourselves, but «cause» them to be done. We usually order or pay someone else to do those things. The doers of these actions are most frequently professionals who are paid to perform those actions for us.

His hair is too long. = His hair needs cutting. = He **must have** his hair **cut**.

We must call the painters to paint your room! = Your room needs painting. = We **must have** your room **painted**.

The old lady's car had broken down. = The old lady's car needed servicing. = The old lady **had** her car **serviced**.

My watch is wrong. = My watch needs repairing. = I **must have** my watch **repaired**.

I want you to clean this room! = This room needs cleaning! = I want **to have** this room **cleaned**!

As my car was not reliable any more. I asked the mechanic to service it and he has serviced it this week. = I **have had** my car **serviced** this week.

The planes will be full in June and you must tell your secretary to make the reservation for you soon. = You **will have to get** your plane ticket **booked** soon.

It's not wise to put off seeing your doctor after that bad flu. If I were you I should ask him to examine your chest and maybe X-ray it. = You **should have** your chest **examined** and **X-rayed** after that bad flu.

III. Complete the sentences by using the phrases given below

have some special materials used / have their hair done / have their cars checked / had her company established / have their hair cut and styled / have their cars serviced / have some special ornaments used

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1. Laura by her parents when she was very young.
2. Some old and loyal clients of «Trendy Look Ltd.» can for their clothes.
3. Laura will let the clients for their clothes, if they agree with her design.
4. Jane's clients the way they want.
5. Brides may choose a model and according to it.
6. Daniel owns a garage where car owners better than they require.
7. Satisfied drivers usually come again to «Moore Garage» to

IV. Rephrase the sentences

example: He washed his car.

response: He **had** his car **washed**.

1. She made a nice cake for his birthday.
2. He will repair the house this summer.
3. He has made a film on African animals this year.
4. His hair is too long and he must cut it.
5. Your dress is too short and you should lengthen it.
6. We cut the grass in our garden on Saturday.

V. Answer the questions by using the *Causative have / get* construction

Example: Did you make this cake?

Response: No, I **had** the cake **made**.

1. Do you wash your car every day?
2. Have you repaired your typewriter?
3. Don't you clean your garage every week?
4. Did you send the letter yesterday?
5. Will you sell this painting?
6. Does she manicure her nails herself?

VI. Make the *causative have/get* construction of the given verbs and write down the correct sentences

Model 1: Peter / replace / windscreen / already.

Peter had the windscreen already replaced.

1. The manager / send / the telex / yesterday.

.....

2. I / must renew / my driving licence.

.....

3. You / translate / that letter soon?

.....

English in Dialogues and Exercises

4. When / you / repair / the lift?
.....

5. He / shorten / his jeans / last week.
.....

VII. Read the text and find more verb forms instead of which you can use *have/get something done*

Everything was nicely planned: Hazel should go to the hairdresser's in the morning and do the shopping on her way back home and Michael should clean the house in the meantime. Then when she came home they would prepare dinner together. But, before Hazel got up on Saturday morning, there were some problems with the bath tap and water was pouring all over the bathroom. Michael rang their neighbour for help because he wanted to have that fixed as soon as possible. Luckily, the fellow was very good at it and fixed it in no time. Hazel was very happy and decided to go to the hairdresser's as soon as possible. Yet, when she got there, she was surprised to see the police car in front of the hairdresser's. Her long-time hairdresser was evidently very upset because her place had been broken into. Apart from the damage to the front door, the safe was also broken and she had all her money stolen. The police had to take her to their headquarters for further investigation because they couldn't understand why she had left the money locked up in the safe when she could have left it in the over-night safe in the bank.

Hazel had to give up the idea of a nice haircut for that night and rushed to the supermarket. Unfortunately, she couldn't find all the things she wanted to buy and she rushed back home in panic. When she arrived, Michael had done all the housework and was waiting for her. They found out that it was too late to start preparing anything so they decided to have something prepared and brought to their place.

VIII. Fill in the gaps with suitable particles:

away with; for; into; off; out; up

People thought her to be quite an honest person and a person you could trust. But things changed last year when she made _____ an amusing story which she told the police. She said that the burglars had come late on a Saturday night when it was so foggy and dark that she couldn't make _____ their faces. She couldn't tell how many there were or whether or not they were all men. They broke into the house through the garden door, broke into the safe and took all the valuables out of it. She didn't dare to make a sound and they made _____ all they had taken and put into their bag. After a couple of minutes she made _____ the window to see if she could see them so that she could tell the police more about them. But

unfortunately, it was too dark and she couldn't make _____ anything. Everybody in our town thought that the thieves had made _____ with the valuables she had in the safe. TV people even made this _____ a breath-taking coverage. It didn't take the police long to doubt the story. If it had been so dark that she couldn't see the thieves, how could she have seen the bag she claimed they had put her valuables into, they wondered. Could she have made the whole story _____, they asked themselves? Then the solution came all by itself one day. She came to the police headquarters and said: «I've had great losses and I need your report on the theft so that I can have the losses compensated for by the insurance company». «We don't quite understand one thing: how was it that you couldn't make _____ how many thieves there were, but you saw the bag! How do you explain that?» She blushed and was confused. Yet she tried hard to make them believe the story, but it didn't work. It took the police quite a while before they made her admit that she had made it all _____. Instead of getting compensation from the insurance company she had herself put behind bars for having made _____ the story.

IX. Use *do* / *make* in these sentences

1. «What does Barbara _____ for a living?»
«She _____ cakes for people who can't _____ them themselves!»
«Can she _____ a living room _____ cakes?»
2. Sorry, Paul, Lilly can't come to the phone she's _____ her hair!
3. Why can't you _____ up your mind where to spend your holiday?
You know that a rest in a nice place will _____ you good!
4. I've _____ too many mistakes in my test and I didn't pass it. Next time I'll have to _____ my best if I want to finish with that exam once and for all!
5. That'll _____ ! I've had enough of your silly remarks!
6. You will never _____ a career unless you work harder!
7. She loves package tours because she loves having all the travel arrangements _____ for her.
8. I know you can _____ much better! Why don't you _____ your best for once?
9. Who has _____ the wonderful discovery of the place where Grandpa hides his sweets?
10. Don't _____ a fuss about what he told you! I am sure he didn't mean to _____ you any harm?
11. I can't _____ these crosswords in English because I don't know enough English words!

English in Dialogues and Exercises

12. She _____ her best to _____ him feel miserable at their anniversary!
I can't understand why she _____ it!
13. How many times has Paul Taylor _____ time?

X. Translate from English into Ukrainian:

FASHION AND YOUTH: RECIPE FOR SUCCESS

British cooking is undergoing a renaissance. Chefs are not only continuing the reputation for quality which dates back to Tudor England but now modern British cooking is becoming synonymous with something else – youth. In the 1500s the great Tudor king Henry VIII used his feasts of generous roast suppers to impress visitors with the size and quality of English meat. Now, on a more modest scale, families in the United Kingdom still enjoy roast meat and vegetables as a traditional meal. And the country's indigenous dishes have been infused with the flavours of the world thanks to its sailors bringing novel and exotic foods into the country from overseas. Today, the twin themes of eclecticism and quality still sum up the spirit of British cooking. But it is a youthful movement of fashion and innovation which is driving these ideas forward into the new millennium.

XI. Translate from Ukrainian into English:

Духмяна квітка, що росте у сільських районах Англії, дала можливість компанії по виготовленню безалкогольних напоїв досягти міжнародного успіху. Кіт Морріс, засновник цієї компанії, почав виготовляти напої із квітів, що розпустилися, щоб покращити свій бізнес. Зараз він кожного року виготовляє 4 млн пляшок приємного напою та експортує його до багатьох країн, у тому числі до Північної Америки та Канади. Потреба великої кількості квітів призвела до насаджень плантацій таких квітів, і перший урожай у минулому році становив 10 000 кг.